

Mark Mey, Executive Vice President and Chief Financial Officer



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### **Recent Accomplishments**

### Operational Improvement

- Continued improvement across key safety metrics
- Revenue efficiency at or above 95% for 6 of the last 7 quarters
- Sustained improvements in cost structure and margins
  - Rationalized headcount and overhead reductions
  - Focus on out-of-service time and optimized maintenance programs
  - Cost effective stacking of UDW floaters

### Financial Flexibility

- > \$16.9 billion in contract backlog
- > \$5.2 billion total liquidity at September 30, 2015
- Retired ~\$1.2 billion of debt in the third quarter of 2015
- > Deferred delivery of 9 newbuild rigs
- > BP/PSC Macondo settlement / insurance proceeds
- Cancelled dividend

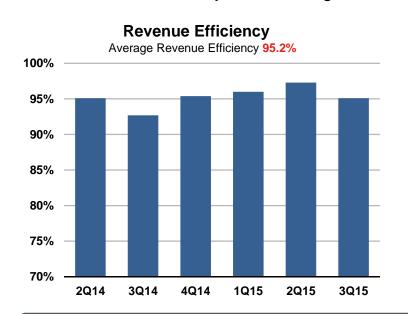
Fleet Renewal

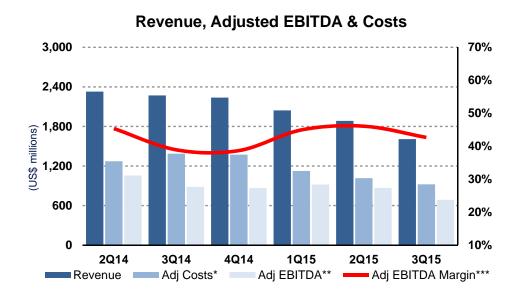
- > Robust pipeline of value-enhancing high-specification newbuilds
- > Eliminating exposure to non-core rigs
- Continuing technical leadership



### **Sustained Operational Out-Performance**

3Q15 adjusted earnings of \$0.87/share on revenues of \$1.6 billion



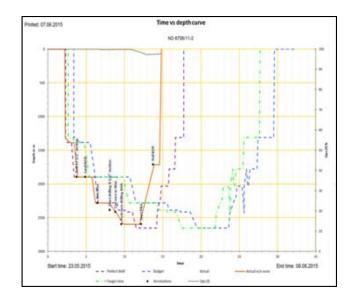


Continued progress on margin improvement initiatives partially offset deteriorating market conditions



# **Industry Leading Execution**

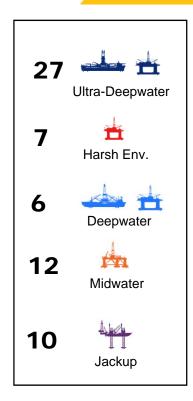
- > Focus on personal and process safety
- > Reducing non-productive time
- > Better planning, improved reliability, lower spend
- > Deliver more wells in record time

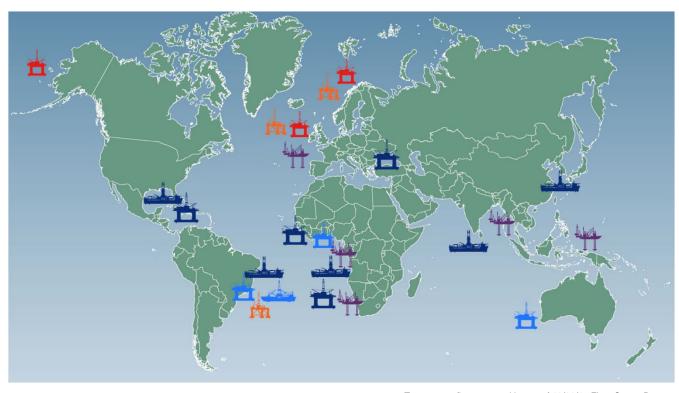






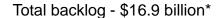
## **Global Market Leader**

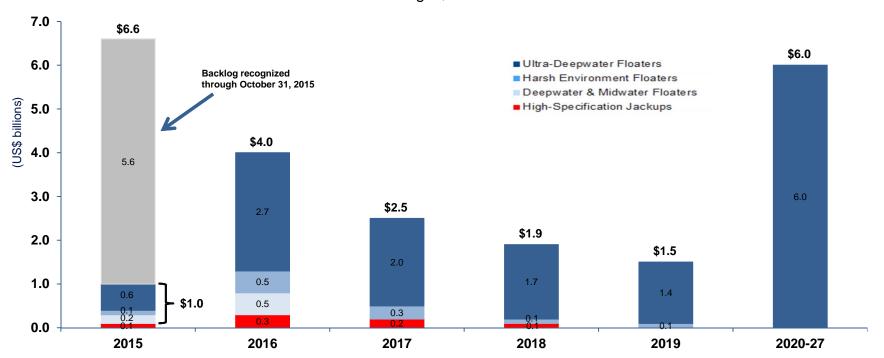






# **Industry Leading Contract Backlog**







## **Challenging Market**

Oil prices at post-2009 lows and rig market is oversupplied – rig fleet transformation in progress

**Ultra-Deepwater** 



- Global fleet utilization 86%\*
- Uncontracted newbuild deliveries delayed or cancelled

Deepwater



- ➤ Global fleet utilization 70%\*
- Weakening activity with limited prospects

Midwater



- Global fleet utilization 73%\*
- Acceleration of rig retirements

High-Spec Jackups



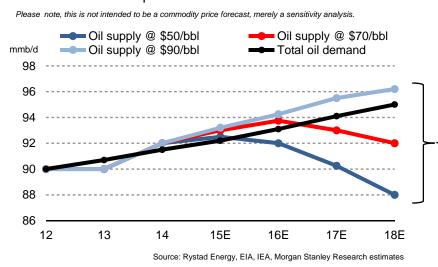
- Global fleet utilization 76%\*
- Dayrates declining as oversupply intensifies

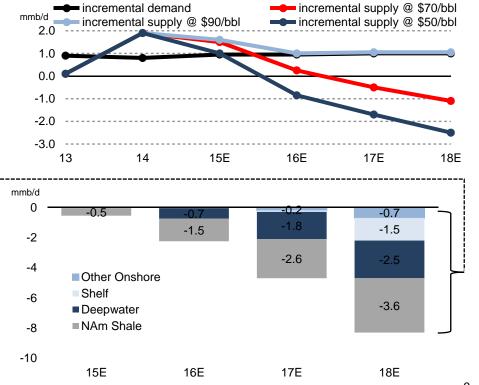
\*Global marketed utilization data from IHS-Petrodata as of 12/3/15



### **Future Imbalance From Depressed Oil Prices**

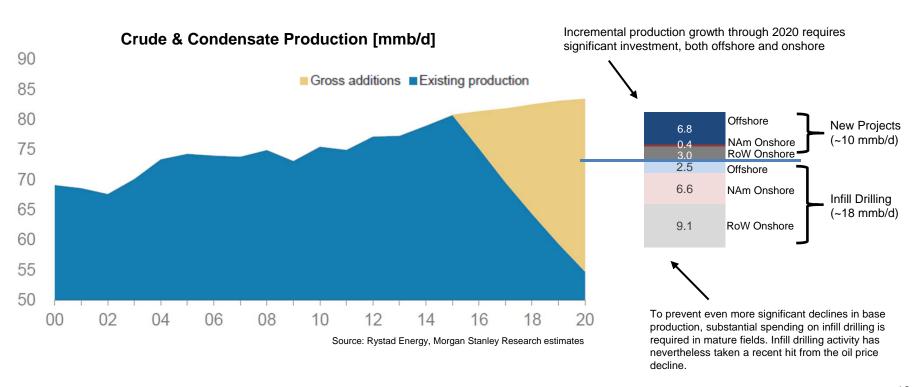
- **\$50 oil:** supply and demand could be in balance in 2015, but supply destruction in out-years is unsustainable
- \$70 oil: continued reinvestment keeps market from balancing until 2016-2017, but 2017+ undersupplied
- \$90 oil: longer-term price required to balance incremental supply/demand
- Approximately 30% of the potential 8mmb/d 2018 deficit comes from deepwater sources







## **Future Demand Requires Offshore Development**

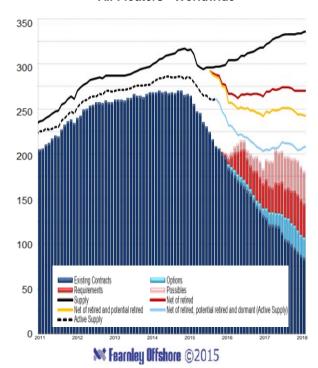




### Rig Attrition Key to Rebalance the Market

Reduce Supply: (+) for RIG

### Contract Status & Expected Demand 2011-2018 All Floaters - Worldwide



#### Marketed Utilization (average last 12 months)

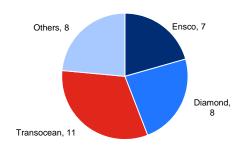
7500'+ 89.2% 4500'-7500' 78.9% <4500' 85.4%

Increase Supply: (-) for RIG

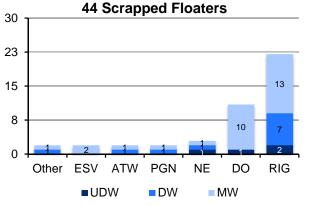
#### **Active Supply Market Factors**

- Delayed newbuild deliveries
   Scrapping of lower
   specification units
- 3. Bankruptcies of weaker contractors
- Temporary stacking of older high specification units (modified cold stacked rigs)

#### 34 Cold Stacked Floaters



- 1. Contract terminations increase available supply
- 2. Operators with excess capacity seeking farmout opportunities





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# **Investing in the Fleet – High Specification Assets**

### 18 Newbuilds Added 2009-2014

- > 11 UDW Drillships
- > 3 UDW Semisubmersibles
- > 4 HS Jackups



### 12 Newbuilds in Pipeline 2015-2020

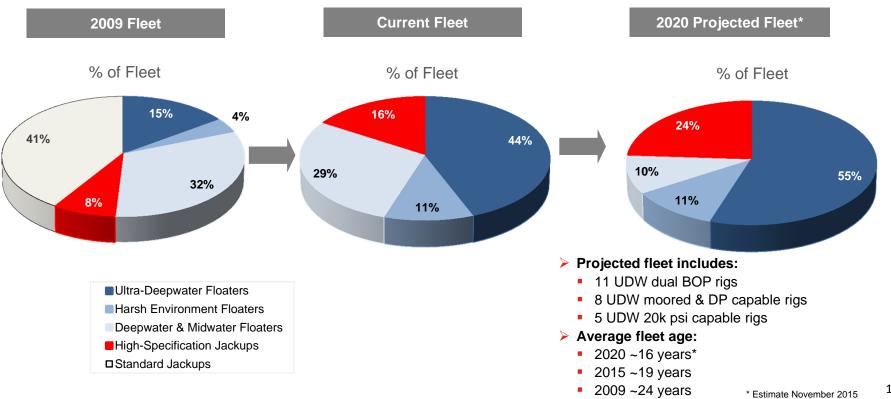
- > 7 UDW Drillships
- > 5 HS Jackups



~\$12B Investment ~\$7B Investment



### **Asset Profile**



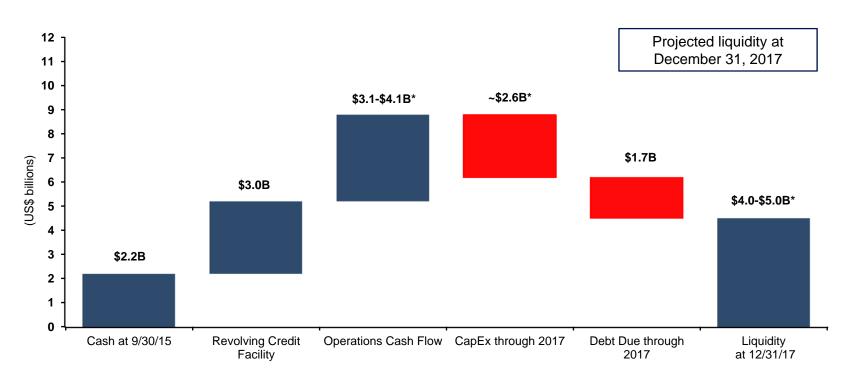


### **Strong Financial Position**

- > \$16.9 billion backlog provides solid cash-generation foundation
- > \$5.2 billion total liquidity at September 30, 2015
  - \$2.2 billion cash
  - \$3.0 billion undrawn revolving credit facility
- Re-phasing/reduction of capital spending
- Continuous improvement in operating performance
- Focus on cost management, including
  - Reduced UDW stacking costs
  - Streamlined organizational structure



# **Substantial Liquidity**

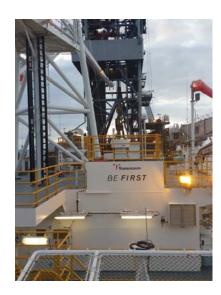




### The Path Forward

#### > Transocean will:

- Deliver the safest, most efficient drilling services
- Continue to focus on producing strong operating results through:
  - Strengthening customer relationships
  - Delivering best-in-class uptime and revenue efficiency
  - Right-sizing the organization consistent with fleet size
  - Streamlining every element of the business
- Actively manage capital structure and liquidity
- High grade and reposition the worldwide fleet for the industry recovery



Transocean will build upon its position as the industry's leading offshore driller



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