

Mark Mey, Executive Vice President and Chief Financial Officer



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### Accomplishments

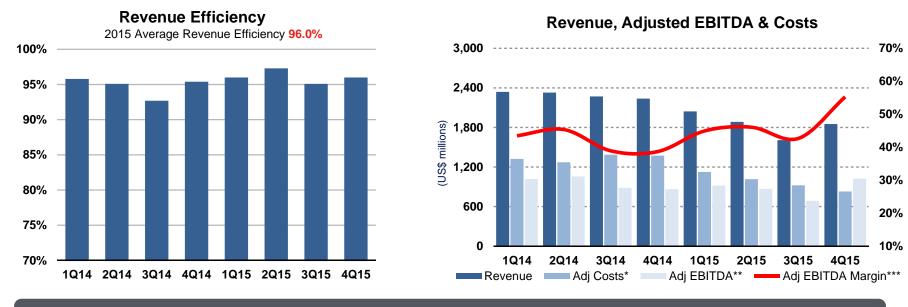
### Operational Improvement

Financial Flexibility

# Fleet Renewal

- > Continued improvement across key safety metrics
- Revenue efficiency at or above 95% for 7 of the last 8 quarters
- Sustained improvements in cost structure and margins
  - Rationalized headcount and overhead reductions
  - Optimize out-of-service time and maintenance programs
  - Cost effective stacking of UDW floaters
- \$15.5 billion in contract backlog
- > \$5.3 billion total liquidity at December 31, 2015
- Retired ~\$1.5 billion of debt in 2015
- Deferred delivery of 9 newbuild rigs
- BP/PSC Macondo settlement / insurance proceeds in 2015
- Robust pipeline of value-enhancing high-specification newbuilds
- Eliminating exposure to non-core rigs
- Continuing technical leadership

### **Sustained Operational Out-Performance**



4Q15 adjusted earnings of \$1.68/share on revenues of \$1.9 billion

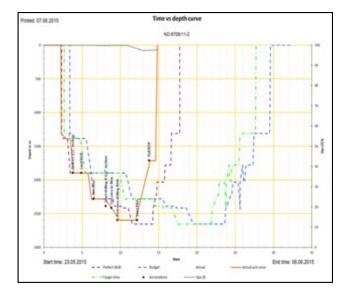
### Continued progress on margin improvement initiatives partially offset deteriorating market conditions

\*O&M plus G&A expenses, adjusted for discrete items \*\*Revenue less Adjusted Costs \*\*\*Adjusted EBITDA divided by Revenue



### **Industry Leading Execution**

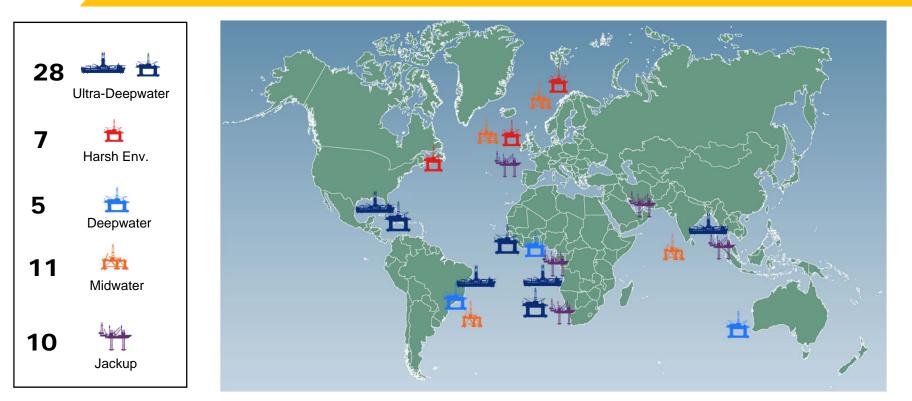
- Focus on personal and process safety
- Reducing non-productive time
- > Better planning, improved reliability, lower spend
- > Deliver more wells in record time





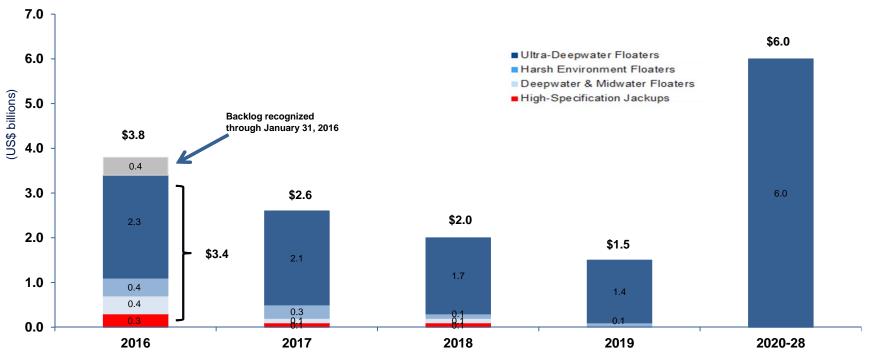


# **Global Market Leader**



Transocean fleet composition as of 2/11/16 Fleet Status Report

### **Industry Leading Contract Backlog**



Total backlog - \$15.5 billion\*

\*Contracted operating dayrate multiplied by the contract duration for future periods as of 2/11/16 7

**Transocean** 



# **Challenging Market**

Low oil prices - rig market is oversupplied - reduced demand - fleet transformation in progress



- Global fleet utilization 80%\*
- Uncontracted newbuild cancellations and delays continue



- Global fleet utilization 71%\*
- Weakening activity with limited prospects



Midwater

- Global fleet utilization 71%\*
- Acceleration of rig retirements



High-Spec Jackups

- Global fleet utilization 75%\*
- Dayrates declining as oversupply intensifies

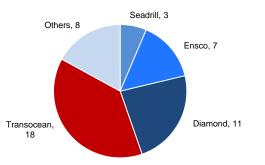
\*Global marketed utilization data from IHS-Petrodata as of 2/15/16

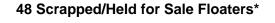
### **Rig Attrition Key to Rebalance the Market**

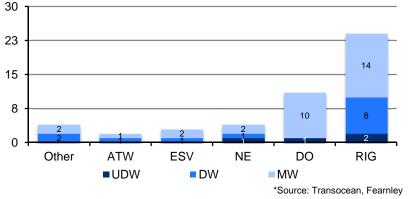
#### **Active Marketed Floater Supply Factors**

- Delayed newbuild deliveries and cancellations
- Scrapping of lower specification units
- Cold stacking of high specification units
- Contract terminations increase available supply
- Operators with excess capacity seeking farmout opportunities

#### 47 Cold Stacked Floaters\*







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# **Investing in the Fleet – High Specification Assets**



### 19 Newbuilds Added 2009-2016

- > 12 UDW Drillships
- > 3 UDW Semisubmersibles
- 4 HS Jackups

### 11 Newbuilds in Pipeline 2016-2020

6 UDW Drillships5 HS Jackups



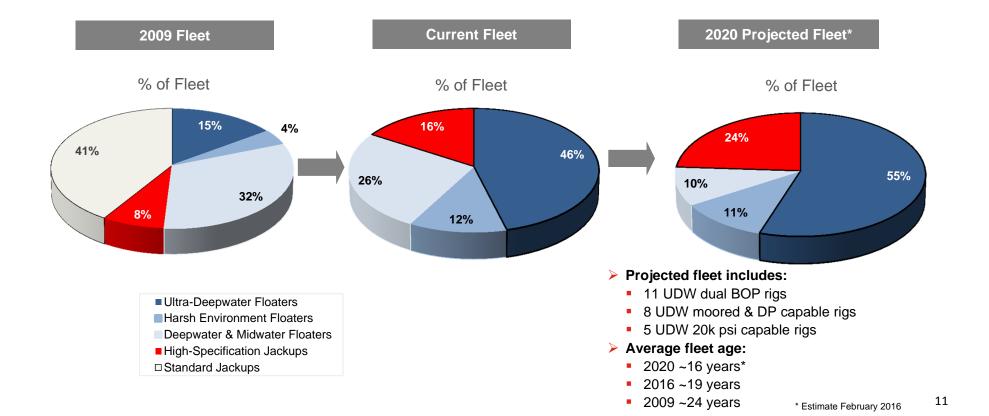
~\$13B Investment



~\$6B Investment

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### **Asset Profile**



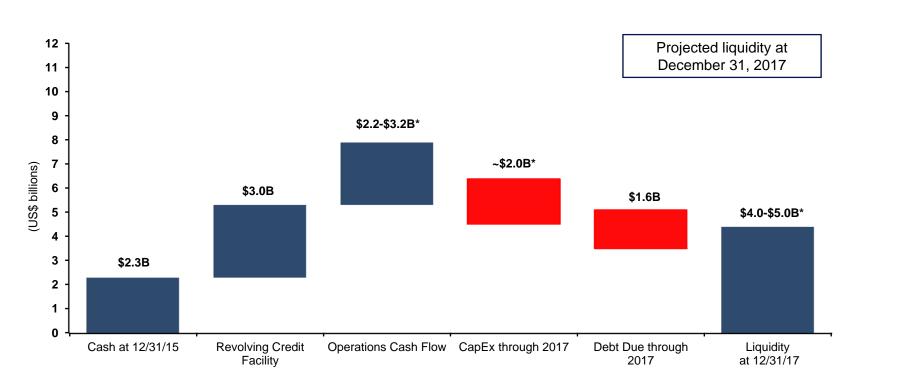


# **Strong Financial Position**

- \$15.5 billion backlog provides solid cash-generation foundation
- > \$5.3 billion total liquidity at December 31, 2015
  - \$2.3 billion cash
  - **\$3.0 billion** undrawn revolving credit facility
- Re-phasing/reduction of capital spending
- Continuous improvement in operating performance
- Focus on cost management, including
  - Reduced UDW stacking costs
  - Streamlined organizational structure



### **Substantial Liquidity**

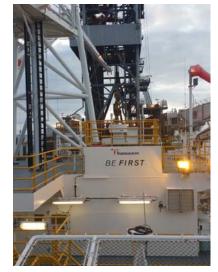


# Transocean

# **The Path Forward**

### Transocean will:

- Deliver the safest, most efficient drilling services
- Continue to focus on producing strong operating results through:
  - o Strengthening customer relationships
  - o Delivering best-in-class uptime and revenue efficiency
  - o Right-sizing the organization consistent with fleet size
  - o Streamlining every element of the business
- Actively manage capital structure and liquidity
- High grade and reposition the worldwide fleet for the industry recovery



Transocean will build upon its position as the industry's leading offshore driller



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