Transocean

# Credit Suisse Annual Energy Summit Mark Mey, Executive Vice President and Chief Financial Officer February 15, 2017

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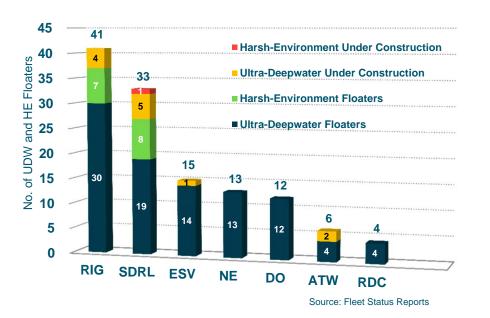
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# **Leading International Offshore Contract Driller**

#### **Investment Highlights**

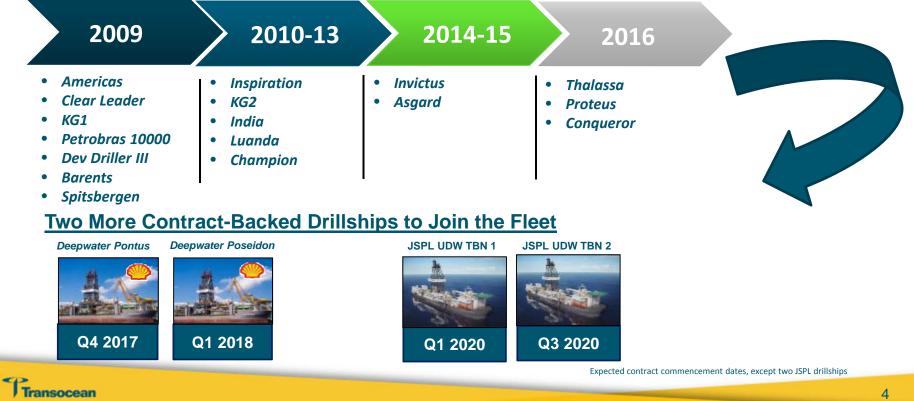
- Largest combined fleet of high-specification UDW and HE floaters, including 17 newbuild floaters added / delivered since 2008
- Operates in major markets worldwide strong customer relationships
- Pioneering culture
  - Long history of industry firsts
  - Unmatched technical experience
- Industry leading contract backlog of \$11.3 billion at 2/9/17
- Strong financial position and solid liquidity of \$5.5 billion at 9/30/16

#### **Best-In-Class High-Specification Floaters**

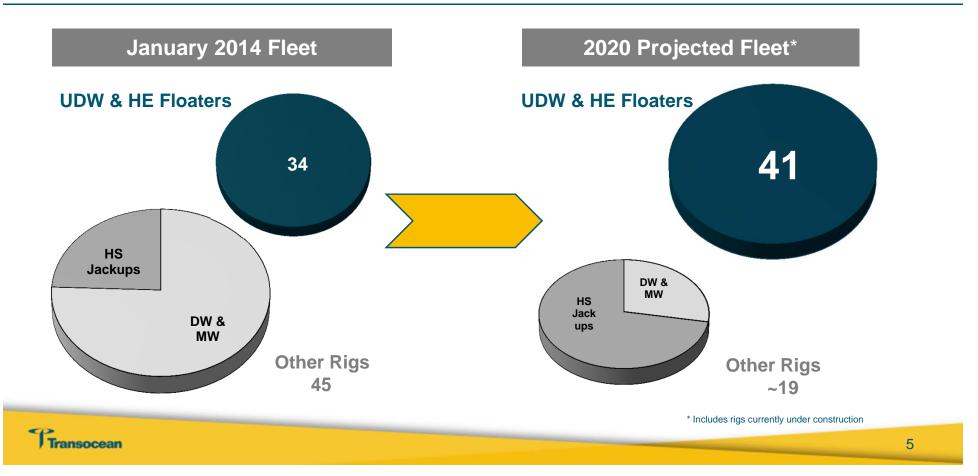


### **Provider of High-Specification Floaters**

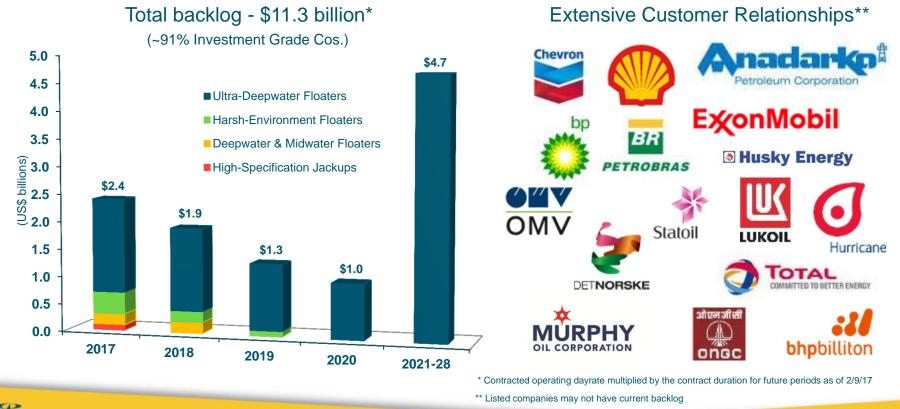
17 High-Specification Drillships and Semisubmersibles Added / Delivered Since 2008



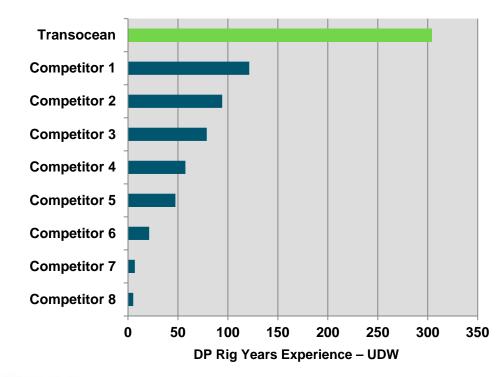
# **Fleet Composition**



### **Industry Leading Contract Backlog**



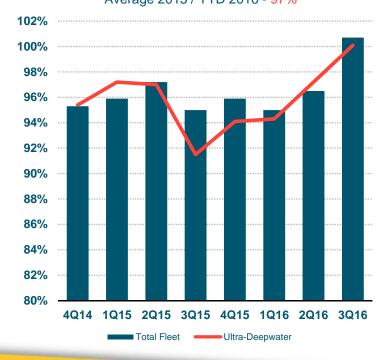
### **Unmatched Deepwater Expertise**



- Comprehensive drilling operations database
  - Includes ~4,000 offshore wells drilled since 2010 (~1,000 UDW wells)
  - Activity in all major worldwide UDW basins
  - Extensive customer base including Supermajors, Independents and NOC's
- Performance culture focused on incorporating extensive experience-based data
- Reducing the flat spots and the cost per well for our customers
- ~75% reduction in BOP-related downtime from 2011 to 2015

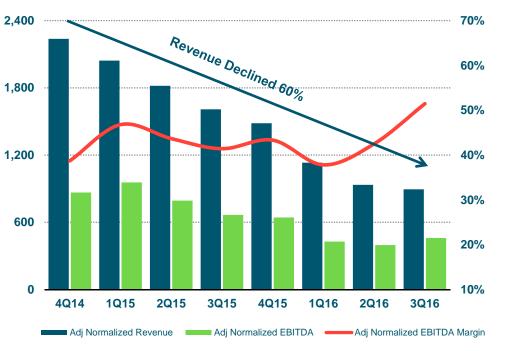


### **Proof of Performance**



#### Revenue Efficiency Average 2015 / YTD 2016 - 97%

Adjusted Normalized - Revenue & EBITDA

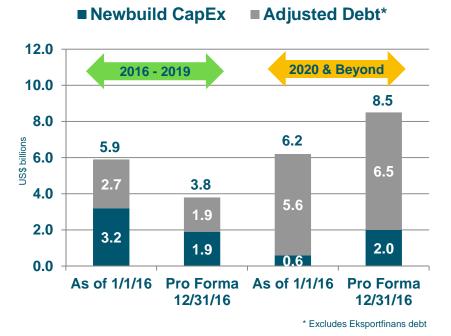


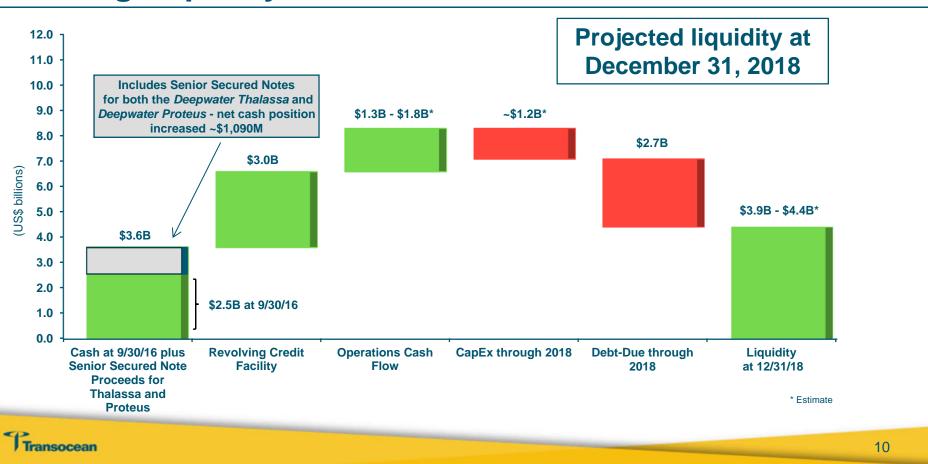
## **Proactive Capital Management**

#### **2016 Liquidity Accomplishments**

- Issued \$1.25B senior unsecured notes due 2023
  - Concurrent \$981M in tender offers for 2020, 2021 and 2022 notes
- Issued \$600M senior secured notes due 2024 (*Deepwater Thalassa*)
- Issued \$625M senior secured notes due 2024 (*Deepwater Proteus*)
- Since 3Q15, opportunistically repurchased \$902M notional debt on open market
- Deferred delivery and final payments for two uncontracted Jurong UDW drillships and five uncontracted Keppel FELS high-specification jackups until 2020
- Completed acquisition of Transocean Partners

#### **Reduced Near-term CapEx & Debt**



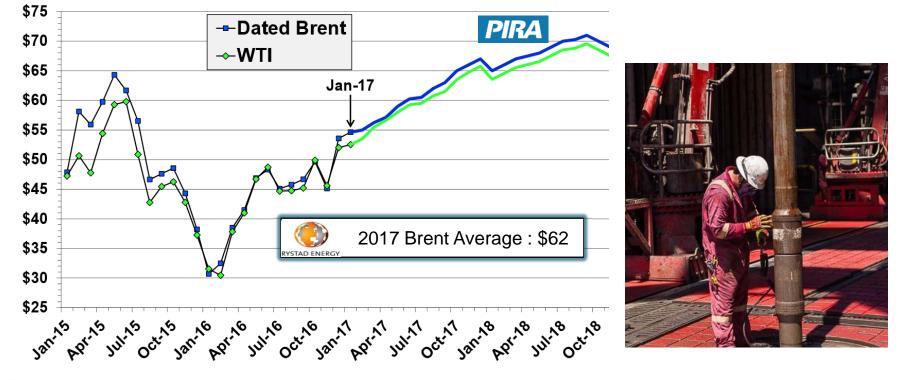


# **Strong Liquidity**

### **Relative Stock Performance - 2016**



### **Oil Price Forecasts**

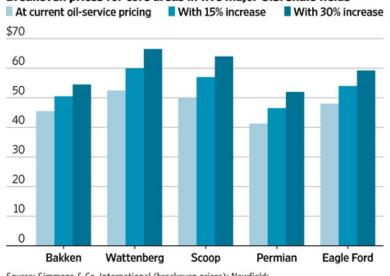


Source: PIRA January 2017 World Oil Market Forecast; Rystad Energy, December 2016.

# **Rising Onshore Costs Vs. Offshore**

#### **Frackers' Test**

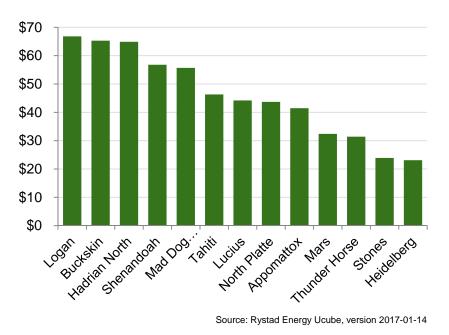
Proving shale can be profitable when oil trades at \$55 or more may be challenging because the price of oil-field services are rising.



Breakeven prices for core areas in five major U.S. shale fields

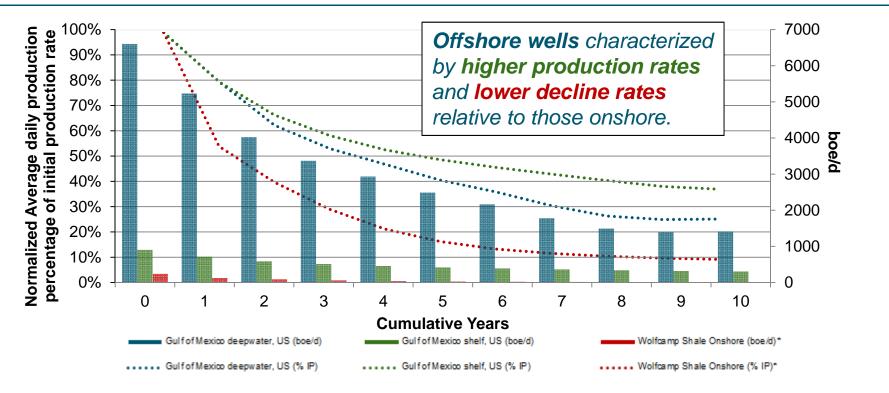
# Breakeven Prices of Selected USA Offshore Projects

(Expected to be Approved 2017-20)



Source: Simmons & Co. International (breakeven prices); Newfield; Energy Information Administration; U.S. Geological Survey

### **Offshore and Onshore Wells Differ**



\* Wolfcamp wells includes all wells targeting Wolfcamp Formation in Permian Basin that started producing after 2010 Source: Rystad Energy, January 2017

### **New Drilling Programs Leading the Way**

Global demand for floating drilling units, by activity **Rig years** Short term Medium term 2015-2020 -2017 350 Exploration CAGR Development 12% 300 262 250 226 212 200 159 CAGR 6% CAGR 19% 150 100 CAGR 8% 50 Transocean Spitsbergen CAGE 6% 0 2005 2010 2015 2020 Source: Rystad Energy Transocean 15

# **Summary - The Path Forward**

Transocean will:

- Maintain position as the leading deepwater drilling contractor
  - Best-in-class fleet
  - Strongest backlog
- Remain focused on strong operational execution and opportunistically strengthen the balance sheet
- Use technical capabilities to strengthen our market leadership
- Evaluate opportunities to enhance the fleet
- Position talent and assets for recovery



Deepwater Conqueror

Transocean

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